



# Connector Skills-Matching Tool

The Canadian Supply Chain Sector Council's Connector tool provides information to users about supply chain occupations. Its assessments – in seven industry-knowledge skill areas and six essential skills – then enable users to compare their skills with what's required to do the jobs that interest them. It generates a customized learning plan and activities users can do to improve their skills. Finally, Connector links people to information about education and training available across Canada to further build skills where gaps were identified.

This case study looks at one way that Connector can be put to use by Canadian employers.

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## Case Study: Triskele Logistics Ltd.

### The Challenge?

Canadian trucking companies face a shortage of drivers that is expected to continue to increase. That shortage is projected by the Conference Board of Canada to reach as high as 33,000 for-hire truck drivers by 2020.

Trucking companies are clearly competing for workers, and need to find ways to improve their success in hiring and retaining employees.

### A Solution

A Calgary-based trucking company is offering free training leading to employment as an approach to tackle its driver shortage. While in principle, this seems like a good idea, the process has been far less successful than the company had hoped it would be. Of, say, eight registrants in a class, as few as two are passing. Most simply don't have the essential skills required for the work and cannot complete the training.

Triskele Logistics has recommended the use of the Canadian Supply Chain Sector Council's Connector to vet the candidates for training. By having them take several of the tool's assessments, the trucking company can better evaluate applicants' abilities and the likelihood that they can meet the course requirements.



By prescreening its candidates in this way, the company will better utilize its training dollars and should improve its success in both hiring and retention.

"Connector is a game-changer."

~ Corrie Banks

President

Triskele Logistics Ltd.